



## Press Release



### **New partnership agreement entered into between Solutions Capital Management and Sara Vita**

Milan, 13 April 2023 - Solutions Capital Management, a company listed on Euronext Growth Milan of Borsa Italiana S.p.A. and in the open market "Quotation Board" segment of the Frankfurt Stock Exchange, has entered into a partnership with Sara Vita, an insurance company of the Sara Group specialised in savings, investment, pension and protection, to launch a process for developing new products to serve its network of advisors.

The new range, with the aim of enhancing the catalogue of products to be offered to customers and meeting the needs of portfolio diversification, will be characterised by an efficient investment process and aligned with the new sustainability standards.

The first product resulting from the partnership is "SaraSceltaPiù", a flexible and dynamic solution that makes it possible to freely choose the best investment mix between the Segregated Account, to better protect capital from losses, or the Internal Fund, to boost invested capital. It is possible to review these choices in terms of allocation at the time of each pay-in, in addition to changing the composition of an investment by switching.

*"We have long sought a partner with which to create a flexible, transparent and cost-effective multi-segment product, in line with our philosophy. In this service, characterised by a high degree of customisation, the dependability and reliability of Sara Vita combine with SCM's experience on the stock markets. Drawing on the skills of two different players guarantees a high value-added service for the end customer,"* **stated Antonello Sanna, CEO of SCM SIM.**

*"Creating new flexible and complete solutions to meet needs related to the protection of the assets of Italian families is part of Sara Vita's mission. We are very proud of this partnership, which allows us to further expand our range and asset management activities, to benefit customers,"* **stated Emiliano De Salazar, Life Director of Sara Vita.**



This press release is available on the Company's website [www.scmsim.it](http://www.scmsim.it) under Investors>Press Releases.

\*\*\*

**Solutions Capital Management SIM S.p.A. "SCM"** is a stockbroking company authorised to provide portfolio management, investment advisory and placement services. SCM has been active since 2009 and was the first SIM listed on the Euronext Growth Milan market (formerly AIM Italia) of Borsa Italiana since July 2016. SCM is independent from banking, insurance and industrial groups and is an entity supervised and controlled by CONSOB, Banca d'Italia and Borsa Italiana. Through its Private Banking and Wealth Management services, SCM offers customised advisory solutions for clients, applying a unique, innovative and sustainable business model in Italy, which is based on independence, transparency and absence of conflict of interest in line with the fee-only advisory model.

**Sara Assicurazioni**, the first European joint venture between a consumer association - ACI - and an insurance company, was established in 1946 with the aim of providing motorists with a wide range of insurance services. Sara Assicurazioni is currently the official insurance company of the Italian Automobile Club and is a point of reference for Italian families and for all needs related to personal, asset and standard of living security. Its commercial structure includes over 600 agencies and around 1,500 points of sale. In addition to Sara Assicurazioni, the Group also includes Sara Vita, an insurance company specialised in savings, pensions and protection, also with a structured range in the area of investments.

**For information:**

**SCM SIM S.p.A.**  
**CFO and Investor Relator**  
Corrado Morana  
[corrado.morana@scmsim.it](mailto:corrado.morana@scmsim.it)

**Integrae Sim S.p.A.**  
Piazza Castello, 24 - 20121 Milan  
Tel.: +39 02 9684 6864  
Luca Comi - [luca.comi@integraesim.it](mailto:luca.comi@integraesim.it)  
Francesco D'Antonio - [francesco.dantonio@integraesim.it](mailto:francesco.dantonio@integraesim.it)