

*Eugenio Tornaghi
Via Quarto 20
20059 Vimercate (Mi)
mobile 335/7193984
e-mail: eugenio.tornaghi@nexigroup.com
Born in Vimercate (MI) on 23rd July 1967
Married*

Education/Qualification

July 1986	High School diploma at Liceo Scientifico "A.Banfi"-Vimercate (MI)
Sept. 1992	University: Università Commerciale Luigi Bocconi. Degree: Business Economics. Academic Qualification: Dottore in Economia Aziendale.

Language Skills

English: fluent
French: basic

Professional Experience

2024 – present	Nexi Greece Ceo
2023 - present	Head of Nexi CSEE Region
2022	Director International Markets – Nexi Payments
Sept. 2020	Sia Greece Managing Director; Sia Greece Chairman; SIA Cee Chairman
2019 – 2021	SIA S.p.a. Marketing & Sales Director of SIA Group/ Head of the P4cards Department. In March 2019 I was appointed Marketing & Sales Director of SIA Group. I have the full responsibility of Group sales and sales support, and I'm also in charge of Marketing and Crm, leading 160 people. Since the planned merger with Nexi stopped the integration of P4cards, I was also covering the role of Head of the P4cards Department, having the same powers and duties I had as General Manager of P4cards.
2017 – 2021	P4cards (SIA Group) General Manager In 2017 UniCredit sold cards processing activities to SIA Group, thus SIA CEO offered me the position of General Manager as well as the challenge to turn a bank division into a company. In 3 years, P4cards become a leading provider of card processing solutions for banks and corporate, employing more than 450 people in 3 countries and servicing clients all around Europe.
2010 – 2017	UNICREDIT S.p.a.

Hired as Head of GTB Orga, in 2013 I enlarged my responsibilities being appointed Head of the Department in charge of the Organization of:

- Global Transaction Banking
- Global Financial and Advisory
- Global Financial Institution Groups
- Corporate and Investment Banking Networks.

In 2014 I moved to the General Manager Area as **Head of Global Cards and Mobile Payments**

2000 – 2010

INTESA SANPAOLO S.p.a. – Milan - Turin

I took part in the start-up of **Intesa Trade**, the Trading On Line company of Intesa Group, and became the **Marketing Manager** of the same company.

In 2001, I was appointed **Head of E-lab Retail Division** (E-lab was the Holding of all the Intesa Internet companies).

In 2002, as Intesa E-lab was closed, I was put in charge of the **Transaction Services and Short Term Loans of the Mid Corporate Division**.

In 2006, I was appointed **Marketing and Product Development Manager of the Corporate Division**.

In January 2007, after Intesa – San Paolo merging, I was put in charge of the “Consumer Credit Project” by the General Manager Dr. Pietro Modiano. Supported by an internal team and by McKinsey consultants, I defined and carried on the strategy of the bank in the consumer credit and credit cards business.

In that period I was appointed **Director of:**

- **Neos Banca (Consumer Credit)**
- **Neos Finance (Consumer Credit)**
- **Cartasì (Credit Cards)**
- **Sia- SSB (Card Processing)**

In September 2008, I was appointed **Head of Trade Finance and Transaction Services** of the Mid Corporate division. Supported by a team of 22 people I carried out the following tasks:

- Creation of new products related to cash management, short term loans, transaction and trade services,
- Pricing optimization,
- Creation and roll out of marketing campaigns,
- Coordination of a network of Trade Service specialists,

1998-2000

THE BOSTON CONSULTING GROUP – Milan

As a **consultant**, I:

- Took part in Strategy and Reengineering projects for major Italian companies
- Carried out strategic reviews and redesign of core process for clients
- Managed client teams in the implementation phase of the projects

1993-1998

DEUTSCHE BANK S.p.a. – Milan – Frankfurt

Employed in the IT Department for the development of Electronic Banking Products, cross border payment and collection system.

In January 1996 I moved to the Corporate Customer Department as a consultant for the Electronic Banking and Cash Management projects, managing both national and international R.F.P. of Large Corporations.

In May 1997 I was made responsible for the creation of the Cash Management Division of Deutsche Bank Spa.

In June 1998 I was appointed **Head of the** (new born) **Cash Management Division**.

1992

Collaboration with **SDA- BOCCONI UNIVERSITY** .